

## Amendment No. 1

Ref.: EESL/CC/Zone Wise/IGEA/Building/2024-25/OTE/242508001/Amdt. No.-1

Dated: 19.09.2024

To,

M/s .....

**Subject:** Amendment No. 1 in Tender/RfP No. EESL/CC/Zone Wise/IGEA/Building/2024-25/0TE/242508001 Dated 06th Sept 2024 for "Zone Wise Rate Contract for Investment Grade Energy Audit (IGEA) for Buildings"

## References:

- 1. EESL/CC/Zone Wise/IGEA/Building/2024-25/OTE/242508001 Dated 06th Sept 2024.
- 2. Pre-Bid Meeting held on 13.09.2024.

Dear Sir/Madam,

The Amendment (s) to above mentioned RfP is attached herewith as Annexure-A.

This issues with approval of competent authority.

The prospective bidders are advised to regularly keep visiting and checking the E-procurement portal website (<a href="http://www.tenderwizard.com/EESL">http://www.tenderwizard.com/EESL</a>) for any further forthcoming information/notice(s) /developments/ amendments /clarification(s) regarding the subject Tender.

Rest all the terms and conditions of the RfP/subsequent amendments remains unchanged.

Thanking you,

For & On behalf of EESL

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पंजीकृत एवं उत्तर क्षेत्रीय क्लस्टर कार्यालयः

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## Annexure-A

SI. No		Queries/clarification of the bidder	Clause as per RFP (Indicative, Refer RFP for exact description)	Amended/Clarified as
1	Page no – 05 of 7 under Section-1 of RFP	A Request EMD Amount exemption for MSE company as per government guidelines, promoting small enterprise participation in tenders	Bidder have to submit EMD as per following: For Package-1= INR 8,50,000/- For Package-2= INR 9,05,000/- For Package-3= INR 8,49,000/- For Package-4= INR 8,49,000/- Bid security/EMD must be submitted in physical form or bidder shall also have the option for paying online (for details refer ITB 2.4, Section-2)	Clarified as: No change. Exemption/relaxation to MSE bidder allowed. Refer Annexure-II of RFP document.
2	Page no – 05 of 7 under Section-1 of RFP document	Are we mandated to send hard copy of Proposal to official Address?	In case Hard copy part of the bid is not received by the Employer till the deadline for submission of the same prescribed by the Employer, but the bidder has uploaded the soft copy part of the bid, the soft copy part of the Envelope-1 (First Envelope) bid uploaded on the portal shall be opened in line with provisions of Bidding Documents. Such bids will be rejected during preliminary examination.	Clarified as: No Change. Refer Note no 3.0 of Section-1 & ITB clause no. 2.1 (Part-A) of Section-4
3	Page no – 04 under Section-4 Part-B	Can we submit a provisional balance sheet (annual turnover) for the financial year 2023-24?	Duly authorized copies of audited financials for preceding last three Financial Years are to be submitted by the bidder	Clarified as: Provisional balance sheet cannot be considered. Please refer QR guidelines of RFP document.
4	Sec-4 Part B (Eligibility and Qualifying Requirement s (QR) B. Qualifying Requirement at Page. No.3	We request you to allow JV/Consortium to bid for the RFP	(Consortium/JV is not allowed in the tender)	Clarified as: No Change
5	Sec-4 Part B (Eligibility and Qualifying Requirement s (QR) B. Qualifying Requirement s at page. 3	We request you to consider the number of projects rather than the total cumulative work order value	Cumulative Work Order valued (Total in Last Three Years) not less than Packages INR in Lakhs For Package -1 (East Zone) 127.50 For Package -2 (West Zone) 135.75 For Package -3 (North Zone) 127.25 For Package -4 (South Zone) 127.25	Clarified as: No Change
6	Section 1 IFB Page 3 of 7 Point 9	In order to be competitive for the first year, please factor a reasonable increase for the second year	EESL reserves the right to extend the rate contract for another year on the same rate, terms & conditions with mutual agreement	Clarified as: No Change



7	Part-A (Bid Data Sheet) of Section-4 Page 2 of 18 ITB 1.1.1	Please clarify the types of buildings targeted in each zone	ZONE S EAST WEST NORT H SOUT H	Slabs (Connected Load in kVA)  <= 500  501 to 1000  > 1001	(Max BoQ in kVA) 35000 20000 15000 20000 30000 50000 20000 30000 50000 50000	Clarified as: The desired details will be provided to the successful bidders upon issuance of the PO
8	Part-b of Section-4 (Eligibility and Qualifying Requirement s (QR)) Page 3 Clause 1.1.1	Query - Please clarify whether the Work Order for "Similar Work" executed outside India will be acceptable for the QR.	Last Thr INR in L For Pack For Pack For Pack	ive Work Order valued ee Years) not less than akhs age -1 (East Zone) 12 age -2 (West Zone) 1 age -3 (North Zone) 1 age -4 (South Zone) 1	Packages 7.50 35.75 27.25	Clarified as: "Similar Work" executed outside India will not acceptable for the QR
9	Part-C Technical Specification s of Section- 4 Page 1 Clause1	Please clarify whether portable measurement instruments without IOT can be used for measurements.	1.Baseline measurements  "Use IoT equipment and platforms to measure and assess the performance of major energy- consuming			Clarified as: No Change
10	Part-C Technical Specification s of Section- 4 Page 1 Clause 2.	Please clarify if the NPV has to be calculated for every ECM or for ECMs that go over a certain threshold	2. Energ Analysis analysis	nt and processes."  y Analysis and ECM's  - Conduct detailed fin- including investment l and net present value (1)	ancial ROI, payback	Clarified as: The audit will be conducted according to the details specified in the Technical Specification s of Section- 4.
11	Part-C Technical Specification s of Section- 4 Clause 2.0 Sub clause 5 Page 3	Please also give a minimum BOQ too in order to provide a competitive price.	building	simum BoQ allocated saudits during the rate or individual zone with sortion of the rate of the saudits during	te contract	Clarified as: There is no minimum BOQ.

	WI	1				Tr
			Н	501 to 1000	30000	
				> 1001	50000	
				<= 500	20000	
			SOUTH	501 to 1000	30000	
				> 1001	50000	
12	Part-C Technical Specification s of Section- 4 Page 3 Clause 3.0	For large buildings, 30 days may not be sufficient, EESL is requested to consider 30, 45, 60 days for each type.	Schedule Sub clau be compl issuing the	se 3.3 All the allocate leted within 30 days fi	d work shall rom date of	Clarified as; No Change
13	Part-C Technical Specification s of Section- 4 Page 4 Clause 4.0	Please consider advance payment.	field stud (through same by days of the draft repo case no r within the days from 2. Milest	ione-1- 40% upon cor dies and submission of email/ letter) and acce EESL within seven (0 the draft report submissionts shall be deemed a esponse is given to bi- is time frame of sever in the date of submissione-II- 60% upon sub- ce of final reports	f draft reports eptance of the 17) working sion. The ccepted in dder by EESL 1 (07) working on.	Clarified as: No Change
		Please provide how many multiple audit works that		on Criterion t iv. Post awarding		Clarified as: No Change
14	Part-C Technical Specification s of Section- 4 Page 7 Clause 8.0	might come up for simultaneous execution. Please consider having a consultative process with the contracting agency for scheduling of site mobilization and work plan and define a limit of multiple audit works.	in case of undertakt audits we successfu	f non- performance/de ing multiple orks simultaneously by Il bidder in a particula uirements.	y the	
15	Part-C Technical Specification s of Section- 4 Page 7 Clause 8.0	Please clarify that agency will be provided with the differential cost for the cost variation in respect of the zone other than agency contract zone in case of transferring work of other zones to the agency.	Sub point EESL res work to t with the s applicabl Also, the	serve the right to offer the other zones success same terms and condit e to the default bidder above is applicable in iority of works as per	sful bidder ions as . case, EESL	Clarified as: Same zone L1 offer shall be applicable
16	S.No.1 under A: Eligibility Criteria of Part-b of Section-4 at page no. 1	We are Registered under Societies Act 1956 we feel we are eligible to bid this proposal.	limited co in the Co amendme OR A register under sec Partnersh thereof) OR A limited I Act, 2008 OR	nould be a Single Entition pany (as defined impanies Act, 1956 and ent thereof)  red partnership firm (action 59 of the dip Act, 1932 and any diability partnership (ability Partnership and any amendment rship firm	d any registered amendment under the	Amended as: Bidder should be a Single Entity means a limited company (as defined in the Companies Act, 1956 and any amendment thereof) OR A registered partnership firm (registered under section 59 of the Partnership Act, 1932 and any amendment thereof) OR A limited liability

			(Consortium/JV is not allowed in the tender)	partnership (under the Limited Liability Partnership Act, 2008 and any amendment thereof) OR Proprietorship firm OR A firm registered under Society Registration Act 1860 (Consortium/JV is not allowed in the tender) Documents to be submitted: Copy of certificate of incorporation/ Memorandum of Association/Article of Association OR A registered Partnership Deed OR LLP registration certificate issued by registrar of Companies OR In Case of Proprietor, GST Registration and PAN Card copies are to be submitted OR Certificate of registration under Societies registration act 1860
17	S.No.1 under B: Qualifying requirement of Part-b of Section-4 at page no. 4	From this point it is understanding that subcontracting is allowed. Please clarify	Subcontractors' technical experience and financial resources shall not be taken into account in determining the Bidder's compliance with the qualifying criteria.	Clarified as: Bidder selection will be based on the criteria outlined in the QR
18	Clause no. 1.2: Clarification on Bidding Documents at Page No.7 of 23 under Section-2 instructions to the bidder (ITB)	Since this assignment involves extensive coverage across geographies various states across the country. It is very difficult and financially burden to travel for all the places to examine the site. We kindly request you to provide the details of the facilities which needs to be visited, building name and connected load, annual energy consumption, city and covered area	The Bidder is advised to visit and examine the site where the Facilities are to be installed and its surroundings and obtain for itself on its own responsibility all information that may be necessary for preparing the bid and entering into a contract for supply and installation of the Facilities. The costs of visiting the site shall be borne by the bidder fully.	Clarified as: No changes & bidder advise to bid accordingly.
19	Clause no. 1. Qualification	Since this assignment involves extensive coverage	Subcontractors' technical experience and financial resources shall not be taken into	Care the

	of the bidder at Page No.3 of Part-b of Section-4 (Eligibility and Qualifying Requirement s (QR))	across geographies, it is requested to allow consortium bids for enhanced capabilities and flexibility in use of relevant experts in different geographies.	account in determining the Bidder's compliance with the qualifying criteria. The bid can be submitted by an individual firm only (i.e., Sole bidder). Consortium/JV not allowed.	Clarified as: No Change
20	Clause no. 1.1 Qualification of the bidder 1.1.1 under Technical Experience at Page No.3 of Part-b of Section-4 (Eligibility and Qualifying Requirement s (QR))	We request you to consider one value let's say INR 135 L as eligibility to bid for all packages with work order. As funding organization and govt. agencies do not provide completion certificates. Request you to consider the project studies related to ESG as part of the similar work activities. We propose that the requirement be reconsidered to foster inclusivity and provide an opportunity for a wider range of agencies to contribute their expertise to the project.	Bidder should have successfully executed / completed 'Similar work' in the last 3 years, as on the originally scheduled date of bid opening (i.e., date of bid opening as per NIT) in DISCOMS (private &/or Government Distribution Company) / Government Department/Public Sector Undertaking (PSU)/ Urban Local Body (ULB)/any other Govt. Organization /Private Company.  Cumulative Work Order valued (Total in Last Three Years) not less than Packages For Package -1 (East Zone) - 127.50 INR in Lakhs For Package -2 (West Zone) - 135.75 INR in Lakhs For Package -3 (North Zone) - 127.25 INR in Lakhs For Package -4 (South Zone) - 127.25 INR in Lakhs For Similar Work' means Energy Audits/Baseline Study/M&V Study/decarbonization studies/Energy efficiency studies	Clarified as: No Change
21	I. Common Scope of Work for All Sectors 1. Baseline and Measuremen t at Page No. 1 of Part-C Technical Specification s of Section-4	As per our experience, some buildings will not have steam and air (compressed) systems. Apart from that not all buildings will be having provision for IoT equipment and platform. Hence, we request you to exclude the same or provide the relaxation.	System Studies: Conduct detailed studies of electricity, steam, air, and water distribution systems. Use IoT equipment and platforms to measure and assess the performance of major energy-consuming equipment and processes.	Clarified as: No Change
22	I. Common Scope of Work for All Sectors 1. Baseline and Measuremen t at Page No. I of Part-C Technical Specification	As per our understanding, Production records in buildings are either energy generation from DG sets / cogeneration system or energy consumption. We will try to collect energy bills (fuel and electricity) of building for the energy consumption. Since Kindly	Gather historical energy consumption data, production records, equipment specifications, and process flow diagrams.	Clarified as: The desired details will be provided to the successful bidders upon issuance of the PO



	s of Section-	request you to specify what		
	4	exactly does the process flow diagrams of buildings shall comprise of. (eg: building layout)		
23	2.0 General Information 1. Zone wise allocated states Details at Page No.2 of Part-C Technical Specification s of Section-4	We request you to kindly share the list of facilities with location address. This will help us in team and composition and estimating our financials proposal precisely considering all the travel and logistics adhering timelines for intended deliverables.	Package 1 Eastern Zone (West Bengal, Bihar, Jharkhand & Odisha, Assam, Arunachal Pradesh, Nagaland, Meghalaya, Manipur, Mizoram, Sikkim & Tripura)  Package 2 Western Zone (Rajasthan, Chhattisgarh, Madhya Pradesh, Gujarat, Maharashtra, Daman & Diu, Goa and Dadra & Nagar Haveli)  Package 3 Northern Zone (J&K, Punjab, Uttarakhand, HP, Haryana, Delhi, Uttar Pradesh, UT Ladakh and UT Chandigarh.  Package 4 Southern Zone (Andhra Pradesh, Karnataka, Kerala, Tamil Nadu, and Telangana, UT Lakshadweep, UT Puducherry, UT A& N Islands	Clarified as: It is not possible to share this data prior to the tender process. The desired details will be provided to the successful bidders upon issuance of the PO.
24	3.0 Delivery schedule / Work Completion Schedule at Page No.3 of Part-C Technical Specification s of Section-4	Based on our experiences, sometimes there may be multiple (let's say 10) sites in different (say 8-10) locations. This timeline will be very stringent to complete the work. Hence, we request you to kindly share the list of facilities with location address and allow flexible times considering the unforeseen circumstances.	All the allocated work shall be completed within 30 days from date of issuing the release order/purchase order by EESL	Clarified as: No Change
25	Clause no. 2.8 bid prices at page no.11 of 23 of section-2 instructions to the bidder (itb)	As per our understanding this clause is not applicable. Our is limited to consulting service contract and we are not manufacturing / procuring / supplying / installing / commissioning any goods at the client site. Kindly advise.	Unless otherwise specified in the technical specifications, bidders shall quote for the entire facilities on a "single responsibility" basis such that the total bid price covers all the contractor's obligations mentioned in or to be reasonably inferred from the bidding documents in respect of the design, manufacture, including procurement and subcontracting (if any), delivery, construction, installation, survey cost, monitoring and verification cost and completion of the facilities including supply of mandatory spares or spares to be supplied during warranty (if any). This includes all requirements under the contractor's responsibilities for testing, pre commissioning and commissioning of the facilities and, where so required by the bidding documents, the acquisition of all permits, approvals and licenses, etc.; the operation, maintenance and training services and such other items and services as may be specified in the bidding documents, all in	Clarified as: No Change. These are standard Clause of Section 2 their applicability may be seen and read in context Scope of Work and related specific Clause(s) of Section 4 of RfP.

			accordance with the requirements of the General Conditions of Contract and Technical Specification	
26	Clause no. 4.7 Technical Evaluation at Page No.17 of 23 of SECTION-2 INSTRUCTI ONS TO THE BIDDER (ITB)	Minimum experience of the team members are not specified. Are there any passing marks or criteria meeting for the Team composition based on relevant experience and qualification degree specialization.	The EESL will carry out a detailed evaluation of the bids previously determined to be substantially responsive in order to determine whether the technical aspects are in accordance with the requirements set forth in the bidding documents. In order to reach such a determination, the EESL will examine and compare the technical aspects of the bids on the basis of the information supplied by the bidders, taking into account the following factors:	Clarified as: The bidder will be selected based on the details provided in the QR
27	Clause no. 4.9 Evaluations of Deviations at Page No.18 of 23 of SECTION-2 INSTRUCTI ONS TO THE BIDDER (ITB)	As per our understanding this clause is not applicable. This clauses area more relevant for goods and supply of materials. Kindly advice	b) Time schedule (program of performance) The plant and equipment covered by this bidding are required to be transported/ shipped and installed, and the facilities are to be completed within the period as mentioned below.  Completion of all facilities/work: As per year/months indicated in SCC. The above date will be the effective date specified in the contract agreement. Bidders are required to base their prices on the time schedule or, where no time schedule is given, on the completion date(s) given above. No credit will be given for earlier completion. The master network and the key milestone dates will be discussed with the successful bidder and agreed upon in pre-award discussion before issuance of Letter of Award. Engineering drawing and data submission schedule shall also be discussed and finalized before the issuance of Letter of Award.	Clarified as: No Change. These are standard Clause of Section 2 their applicability may be seen and read in context Scope of Work and related specific Clause(s) of Section 4 of RfP.
28	Clause no. 4.9 Evaluations of Deviations of Page No.19 of 23 of SECTION-2 INSTRUCTI ONS TO THE BIDDER (ITB)	As per our understanding this clause is not applicable. Our is limited to consulting service contract and we are not manufacturing / procuring / supplying / installing / shipping any goods at the client site. Kindly advice	After the Letter of Award, the contractor shall plan the sequence of work manufacture, supply, installation to meet the above stated dates of successful completion of facilities and shall ensure all work, manufacture, shop testing, inspection and shipment of the equipment in accordance with the required sequence.	Clarified as: No Change. These are standard Clause of Section 2 their applicability may be seen and read in context Scope of Work and related specific Clause(s) of Section 4 of RfP
29	Clause no. E. Award of Contract 5.1	As per our understanding, this is service contract and all the relevant clause linked	Single Contract shall be placed for following Price Components:  a) For supply of plant and equipment; b) For providing all services i.e. inland	Clarified as: No Change. These are standard Clause of Section 2 their applicability of their applicability of their applicability of their applicability.

	Award criteria at Page No.21 of 23 of Section-2 instructions to the bidder (ITB)	to supply of goods and other aligned items clauses are not applicable to the bidder. Kindly confirm.	transportation for delivery at site, inland transit insurance, unloading, storage, handling at site, installation (including civil. Structural steel work & allied work, if applicable) insurance covers other than inland transit insurance, erection, testing & commissioning, in respect of all the Goods supplied under the 'First Contract' and all other c) Any other Services as specified in the Contract Documents.	be seen and read in context Scope of Work and related specific Clause(s) of Section 4 of RfP.
30	Clause no. E. Award of Contract 5.1 Award criteria at Page No.21 of 23 of Section-2 instructions to the bidder (ITB)	As per our understanding, this clause is not applicable. Even if we it is mandatory, kindly request you to allow virtual meeting through online discussions in the interest of time for completion of all the project field visits across various geographies.	The Contractor shall be required to attend all weekly site progress review meetings organized by the 'Project Manager' or his authorized representative. The deliberations in the meetings shall inter-alia include the weekly program, progress of work (including details of manpower, tools & plants deployed by the Contractor vis-a-vis agreed schedule), inputs to be provided by Employer, delays, if any and recovery program, specific hindrances to work and work instructions by Employer. The minutes of the weekly meetings shall be recorded in triplicate in a numbered register available with the Project Manager or his authorized representative. These representative and the Contractor and one copy of the signed records shall be handed over to the Contractor.	Clarified as: No Change. These are standard Clause of Section 2 their applicability may be seen and read in context Scope of Work and related specific Clause(s) of Section 4 of RfP.
31	Clause no. ITB 4.6 at Page No.16 of 18 of SECTION – 4 (Part-A - BDS)	We kindly request you to elaborate on the production capabilities, what all the relevant information needs to be provided for evaluation.	The determination will take into account the Bidder's financial, technical capabilities including production capabilities, in particular the Bidder's contract work in hand, future commitments & current litigation and past performance including fatal accidents during execution of contracts that have been awarded by the Employer on the Bidder.	Clarified as: The required details are also mentioned in the QR
32	Clause no. 1.1 Qualification of the bidder 1.1.2 at Page No.4 of Part- b of Section- 4 (Eligibility and Qualifying Requirement s (QR))	If the completion certificate is given, we will provide. In some cases, as funding organization and govt. agencies do not provide completion certificates. we kindly request you to allow for submission of any one of the documents.	In case of documentary evidence of private companies, copy of GST return shall also be submitted as the proof of evidence for successful execution of the purchase orders/work orders/contract agreement/ LoAs / LoIs.  ii. Bidders who are submitting similar work for Baseline Study/M&V study/ decarbonization studies/Energy efficiency studies work; they have to submit their agreement defining scope of the services.  iii. In case of order/work under execution, a summary sheet of all tax invoices along with their copies containing execution details (pertaining to Energy Audits/Baseline Study/M&V Study/ decarbonization studies/Energy efficiency studies as per qualification requirement, as applicable) of the client along with payment confirmation – preferably system generated – duly certified by practicing external Chartered Accountant along with the bid to	Clarified as: No Change

			be submitted as documentary evidence	
33	S.No.13 at page no. 5 of 7 under Section-1	Deadline for submission of bids.	Soft Copy Part of the Bids: 20.09.2024 up to 11:00 Hrs. (IST)  Hard Copy Part of the Bids: 20.09.2024 up to 11:00 Hrs. (IST)	Soft Copy Part of the Bids: 26.09.2024 up to 11:00 Hrs. (IST)  Hard Copy Part of the Bids: 26.09.2024 up to 11:00 Hrs. (IST)
34	S.No.14 at page no. 5 of 7 under Section-1	Bid Opening:	Envelope-1 (First Envelope) (Comprising Packet-I and Packet-II); Date: 20.09.2024 Time: 11:30 Hrs. (IST)  Envelope-2 (Second Envelope) (Comprising Price Bid): Schedule shall be intimated after evaluation of First Envelope bids in accordance with ITB.  (Bids shall be opened in the presence of the bidders' representatives who choose to attend in person at the address below or may be viewed by the bidders by logging in to the portal).	Envelope-1 (First Envelope) (Comprising Packet-I and Packet-II): Date: 26.09.2024 Time: 11:30 Hrs. (IST)  Envelope-2 (Second Envelope) (Comprising Price Bid): Schedule shall be intimated after evaluation of First Envelope bids in accordance with ITB.  (Bids shall be opened in the presence of the bidders' representatives who choose to attend in person at the address below or may be viewed by the bidders by logging in to the portal).

